



**Biodesic**

hardware :: wetware :: mindware

# Building the Bio-economy

## The Pace and Diffusion of Synthetic Biology

**Tsinghua University, Beijing, January 2013**

**Rob Carlson  
Biodesic  
Seattle, WA**

**[www.biodesic.com](http://www.biodesic.com)  
[@rob\\_carlson](#)  
[rob@biodesic.com](mailto:rob@biodesic.com)**

**blog: [www.synthesis.cc](http://www.synthesis.cc)**



# The Past and ~~Future~~ Present of Biological Technologies

Photosynthetic Sea Slug  
(*Elysia chlorotica*)  
Evolved ~100 Myr BCE

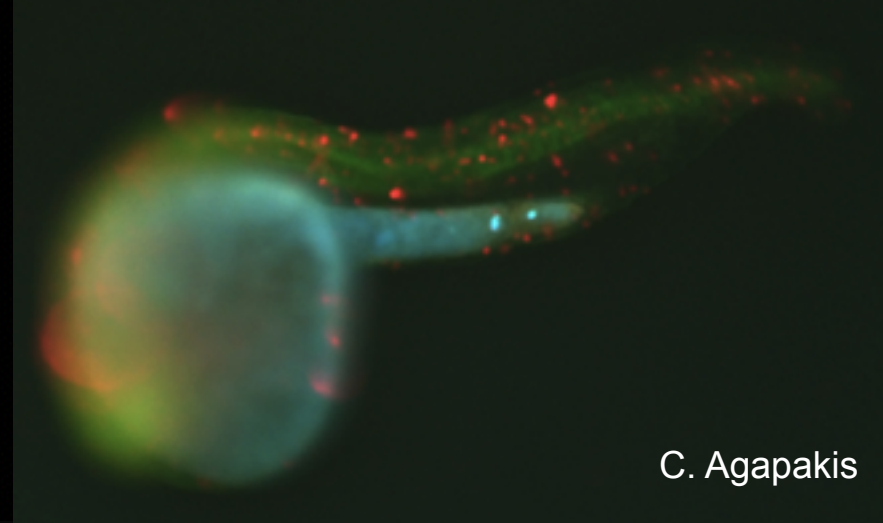


PNAS



# The Past and ~~Future~~ Present of Biological Technologies

Photosynthetic Sea Slug  
(*Elysia chlorotica*)  
Evolved ~100 Myr BCE



C. Agapakis

Photosynthetic Fish  
(*Danio rerio*)  
Engineered 2010 +5 (?) yrs  
Pam Silver, Harvard Univ.



PNAS



# Parsing the Spread of Biological Technologies

## Drivers

**Economic Growth**

**Material and Energy Efficiencies**

**Carbon Load Reduction**

**Curiosity  
(It's cool, dude.)**

**FOOD, WATER, ENERGY!**

## Characteristics

1. International
2. Distributed (Beer Vs. Oil)
3. Increasing Capabilities
4. Decreasing Costs
5. "Open Source"?

## Consequences

1. Widespread access to tools, skills, and materials.
2. Lower environmental impact (emissions).
3. Lower energy usage.
4. Reduction in foreign energy and materials dependency.
5. More diverse bio-economy that can withstand shocks.
6. More diverse technological development for rapid countermeasures.

## Major Uncertainties

**Oil Price, Petroleum Production Investment, Gov't R&D Investment in Bio, National and Int'l Regulatory Policy, Threat Events, EU Carbon Labeling? US Electrification? Chinese Renewable Investment?**



# A Hierarchy of Engineering and Economic Complexities



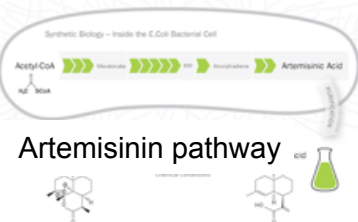
Claudia Cadillo  
Transplant Recipient

**Multiple Cells:** Control of growth and differentiation; products are cells and structures that cells make (Tissues, Organs, Animals, Houses).



J.C. Venter

**Synthetic Single Cells:** Looks initially like Metabolic Engineering; products are chemicals and biologicals made by cells.

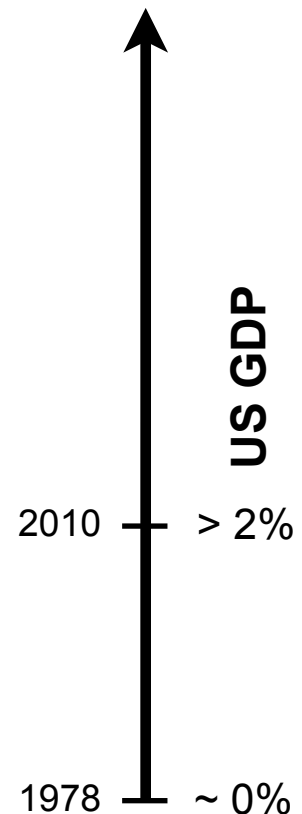


**Multiple Genes in a Single Cell Type:** Metabolic Engineering: Fuels, Plastics, Terpenoids for Drugs, Flavors, and Fragrances. **RFS.**



Expression in *E. coli*

**Single Gene in a Single Cell:** Recombinant Proteins: Laundry Enzymes, HGH, EPO.





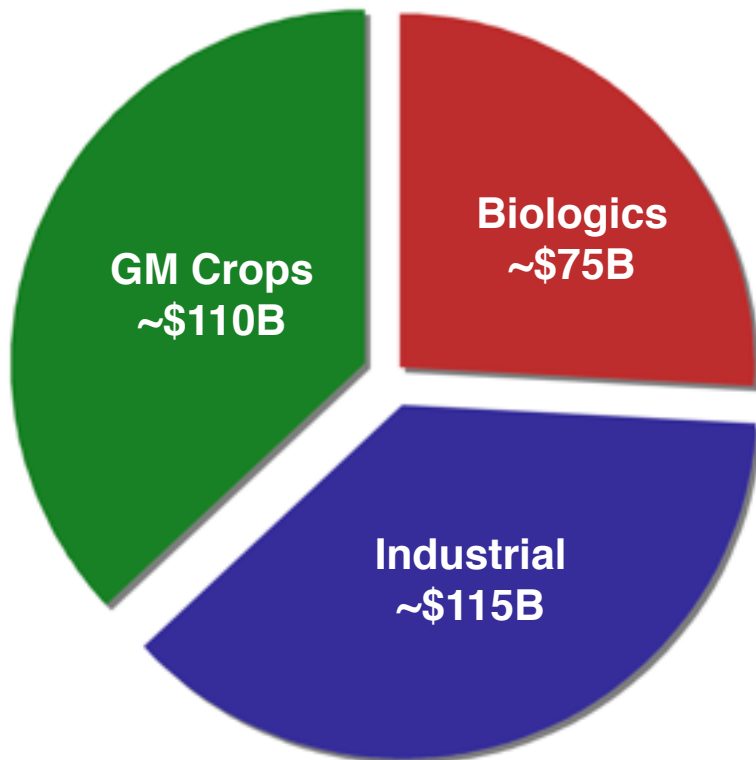
## How Big is the Bioeconomy?





# **“Genetically Modified Stuff” in the US Bioeconomy (2010 est.): >\$300B or Equivalent of >2% of GDP**

**U.S. Biotech Revenues (billions)**

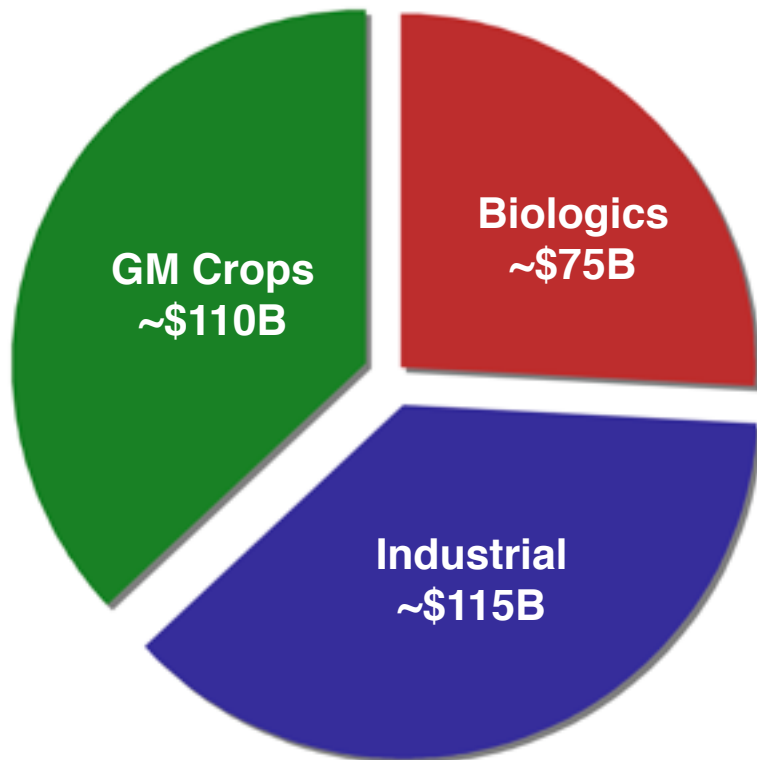


See: Robert Carlson, “Biodesic 2011 Bioeconomy Update”, August 2011, [www.biodesic.com](http://www.biodesic.com)



# “Genetically Modified Stuff” in the US Bioeconomy (2010 est.): >\$300B or Equivalent of >2% of GDP

U.S. Biotech Revenues (billions)



GM revenue growth:  
Crops 10%, Biologics 10%, Industrial 20%.  
(Sources: *Nat Biotech*, *Forbes*)

McKinsey and E&Y estimates for industrial apps range from \$70B to \$140B.

See: Robert Carlson, “Biodesic 2011 Bioeconomy Update”, August 2011, [www.biodesic.com](http://www.biodesic.com)

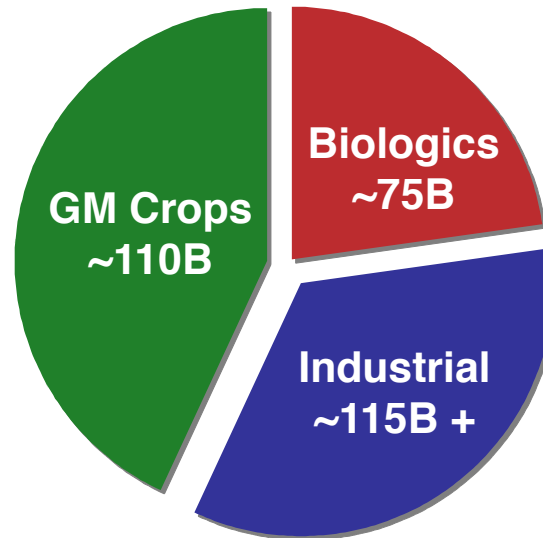




# Scale and Regulation

## U.S. Biotech Revenues in \$ Billions

Medium regulation  
Long lead times to market  
~\$100s millions



Highly regulated  
Long lead times to market  
~\$1 billion

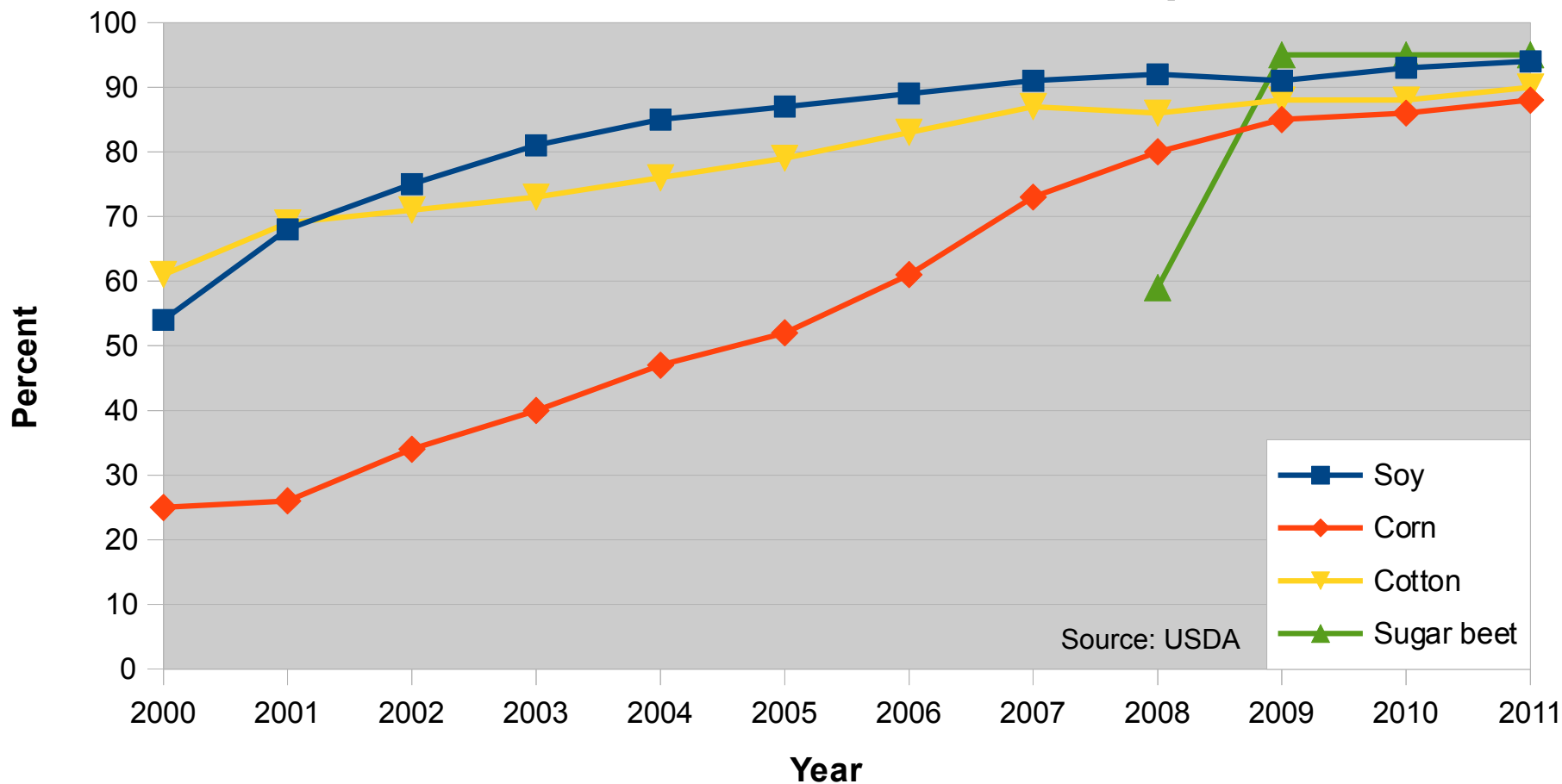
Market includes engineering tools  
Operate closer to consumer  
Could be much smaller, lower capital reqs.  
As low as ~\$10K-100K?

**non-drug + non-food = not-so-regulated**



# U.S. Market Penetration and Pace of Major GM Crops

## US Market Penetration of GM Crops

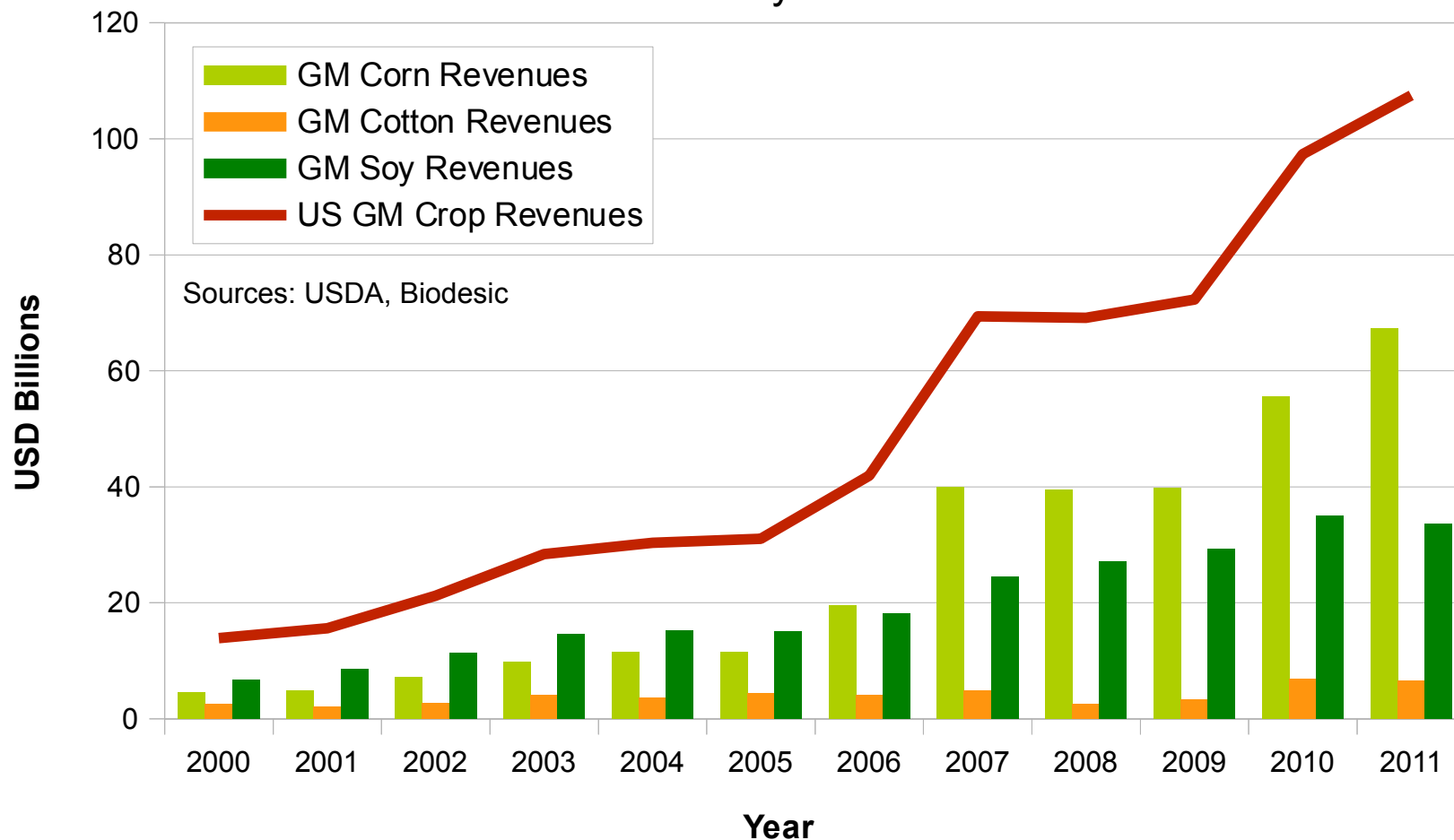




# US Market Value of GM Crops

## US Farm Scale Revenues from Major GM Crops

January 2013

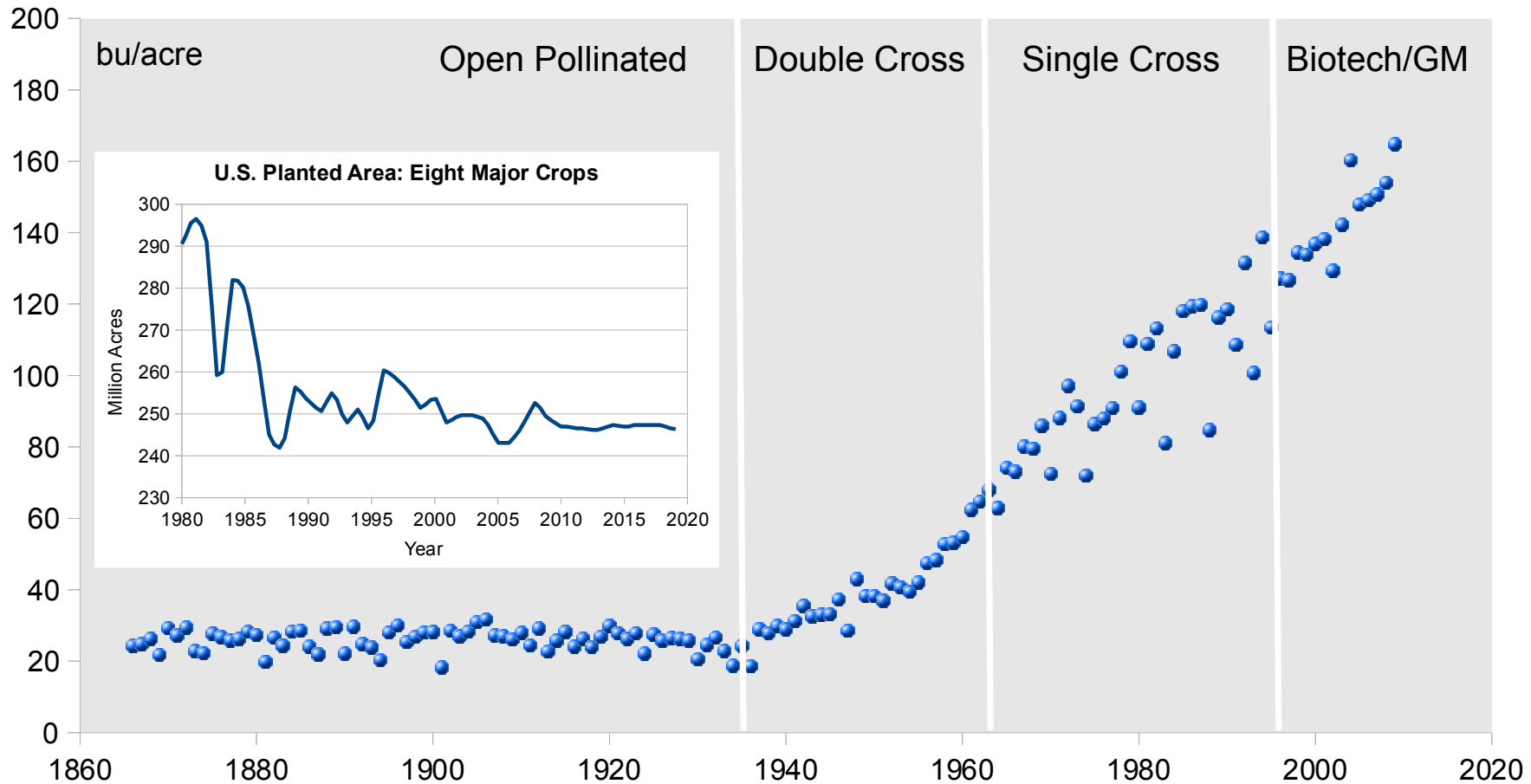


See: Robert Carlson, "The Market Value of GM Crops", *Nature Biotechnology*, **27**, 984, 2009.



# Average US Corn Yields: No End in Sight

## Average US Corn Yield, 1866-2009



Sources: USDA-NASS; Troyer, *Crop Science* 46.2 (2006): 528; Pioneer (Rupert and Butzen, *Crop Sci*, 19(2))

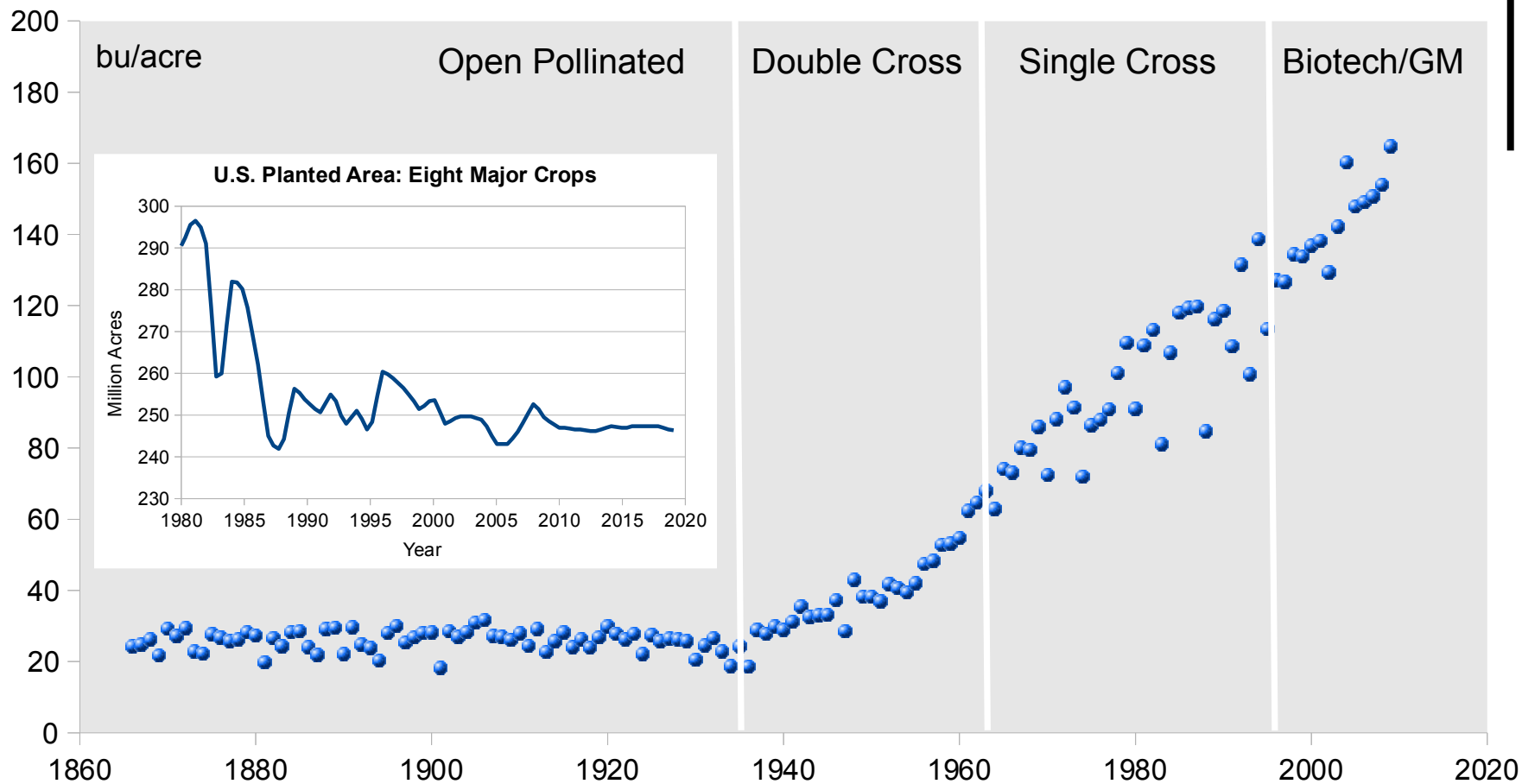
See: Robert Carlson, "Biodesic 2011 Bioeconomy Update", August 2011, [www.biodesic.com](http://www.biodesic.com)



# Average US Corn Yields: No End in Sight

Average US Corn Yield, 1866-2009

Current Test Yield:  
~300 bu/acre



Sources: USDA-NASS; Troyer, *Crop Science* 46.2 (2006): 528; Pioneer (Rupert and Butzen, *Crop Sci*, 19(2))

See: Robert Carlson, "Biodesic 2011 Bioeconomy Update", August 2011, [www.biodesic.com](http://www.biodesic.com)



## Economically Driven Global Adoption: Biotech Revenues as % of GDP

Country	2010 Biotech Revenues	2020 Target Biotech Revenues
United States	> 2%	NA
China	2.5% (?)	8%
Malaysia	2.5%	10%
India	0.24%	NA
Pakistan	1.4%	NA
Europe	~1%	NA

Source: Biodesic

**Main source of uncertainty is definition of “biotechnology”; i.e., all biology or only products of genetic modification.**

See: Robert Carlson, “Causes and Consequences of Bioeconomic Proliferation”, 2012 Biodefense Net Assessment, Homeland Security Institute, <http://bit.ly/Qm3fxi>

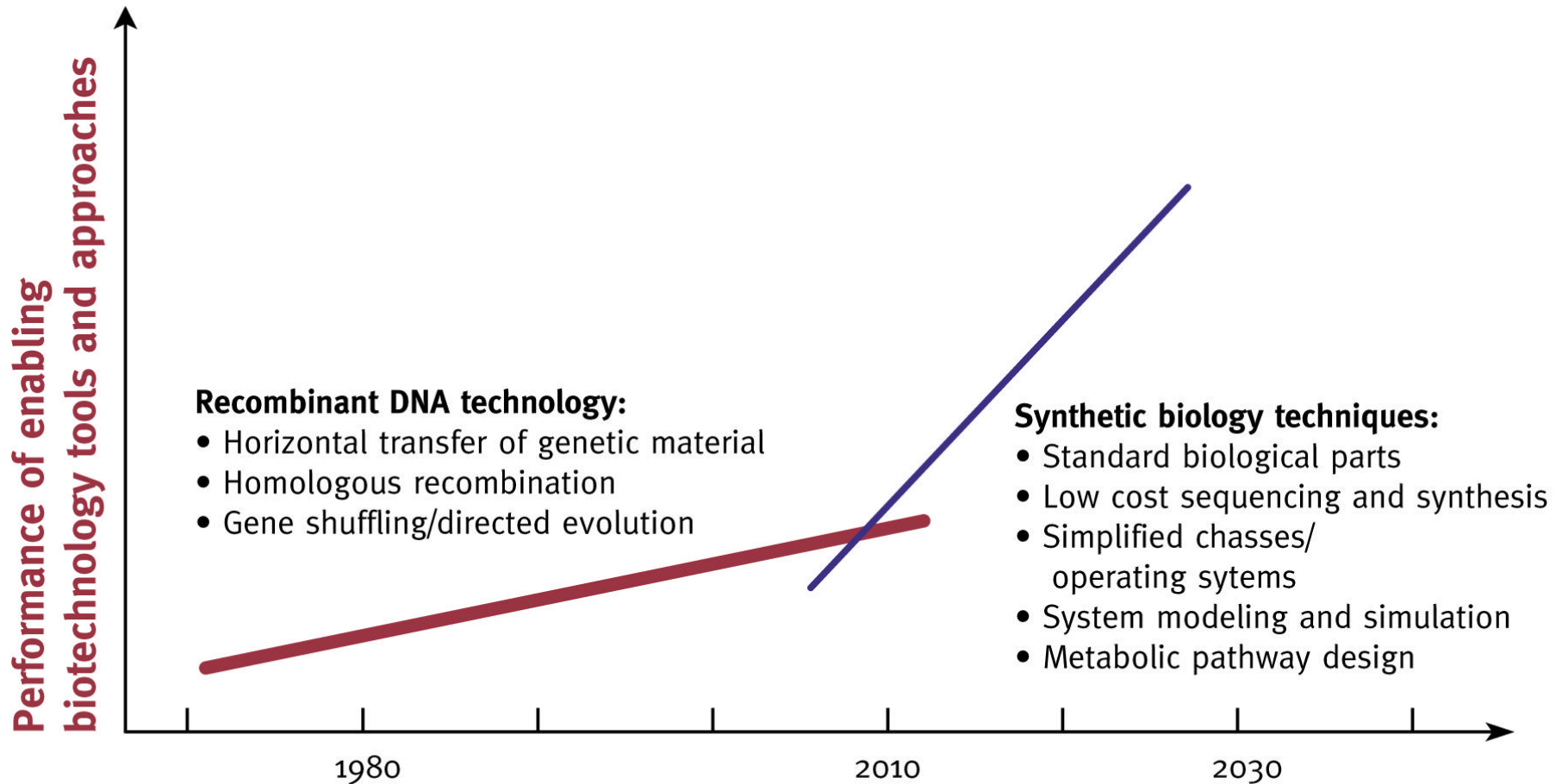




# How Fast Is The World Changing?



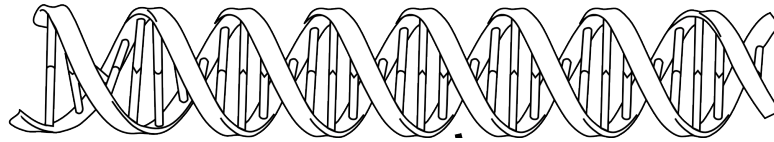
# An Inflection Point in Biotech Capabilities?



**“Genome Synthesis and Design Futures: Implications for the U.S. Economy”**  
Bio Economic Research Associates, 2007. [www.bio-era.net](http://www.bio-era.net)



# Oligo Synthesis and Gene Assembly



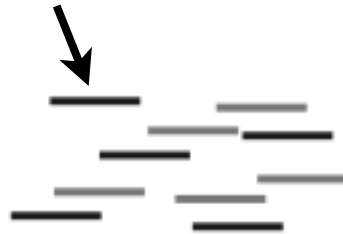
double stranded DNA

A T G C T C T A A A G

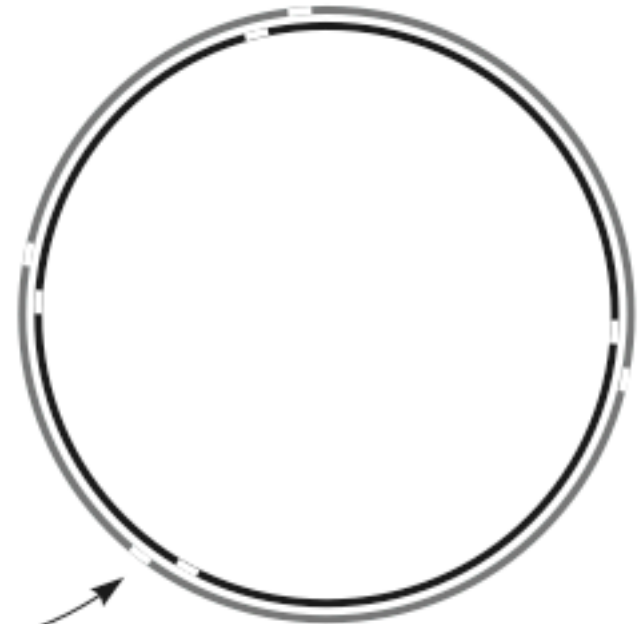


single stranded DNA

Oligos



Double-Stranded DNA



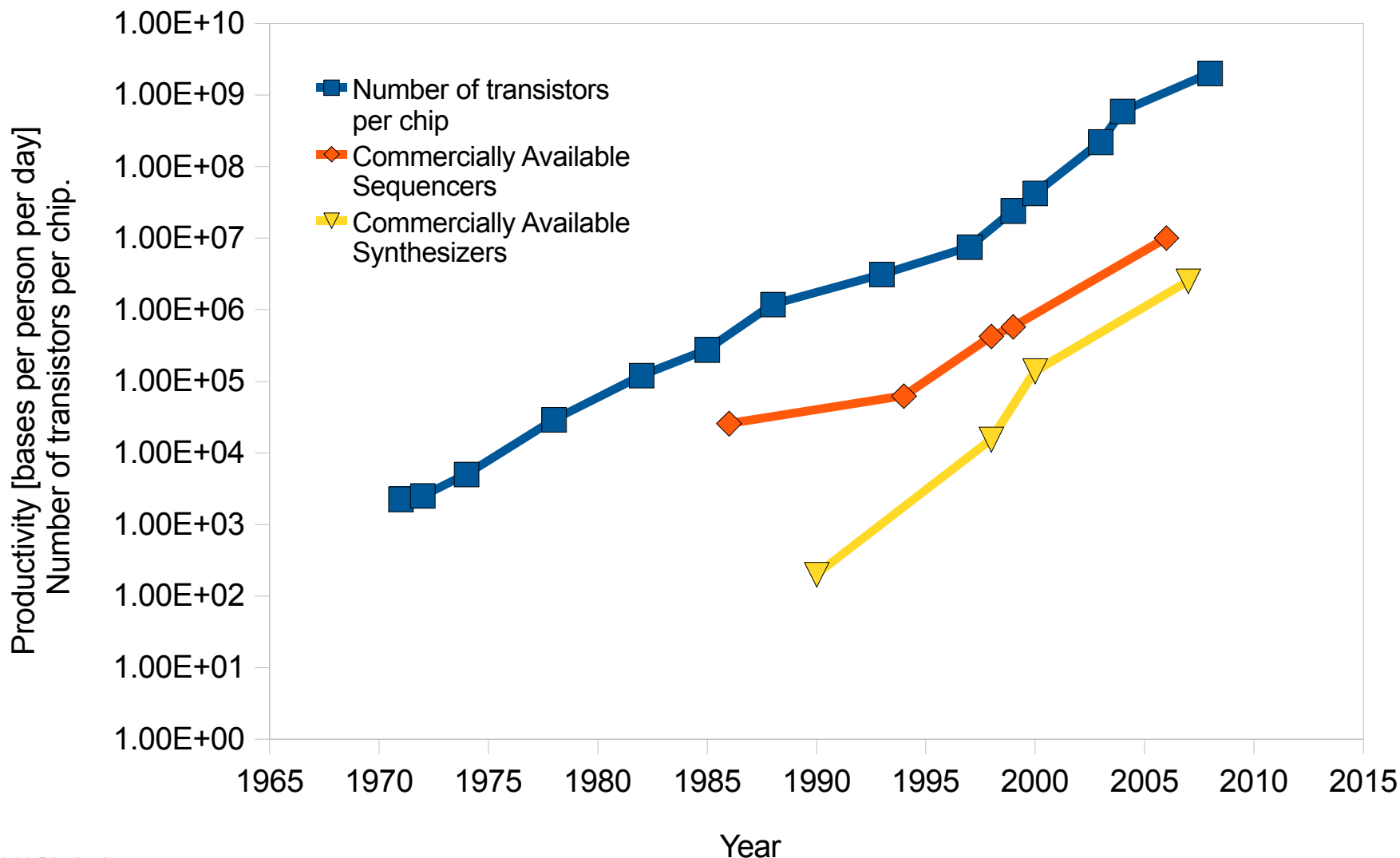
Plasmids and Chromosomes



# Enabling Technologies Are Improving Rapidly

## Productivity in DNA Synthesis and Sequencing

Updated Spring 2008





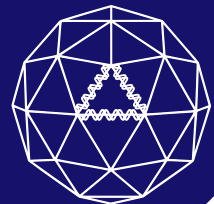
# What is Moore's Law?

*Moore's Law is about vision, it's about what you're allowed to believe. Because people are really limited by their beliefs, they limit themselves by what they allow themselves to believe what is possible. So here's an example where Gordon [Moore], when he made this observation early on, he really gave us permission to believe that it would keep going. - Carver Mead*

Also about finance and **planning** in a multi-billion dollar industry.

Finally, Moore's Law is about *exponential markets* that, for some time period, grow faster than transistor costs fall.

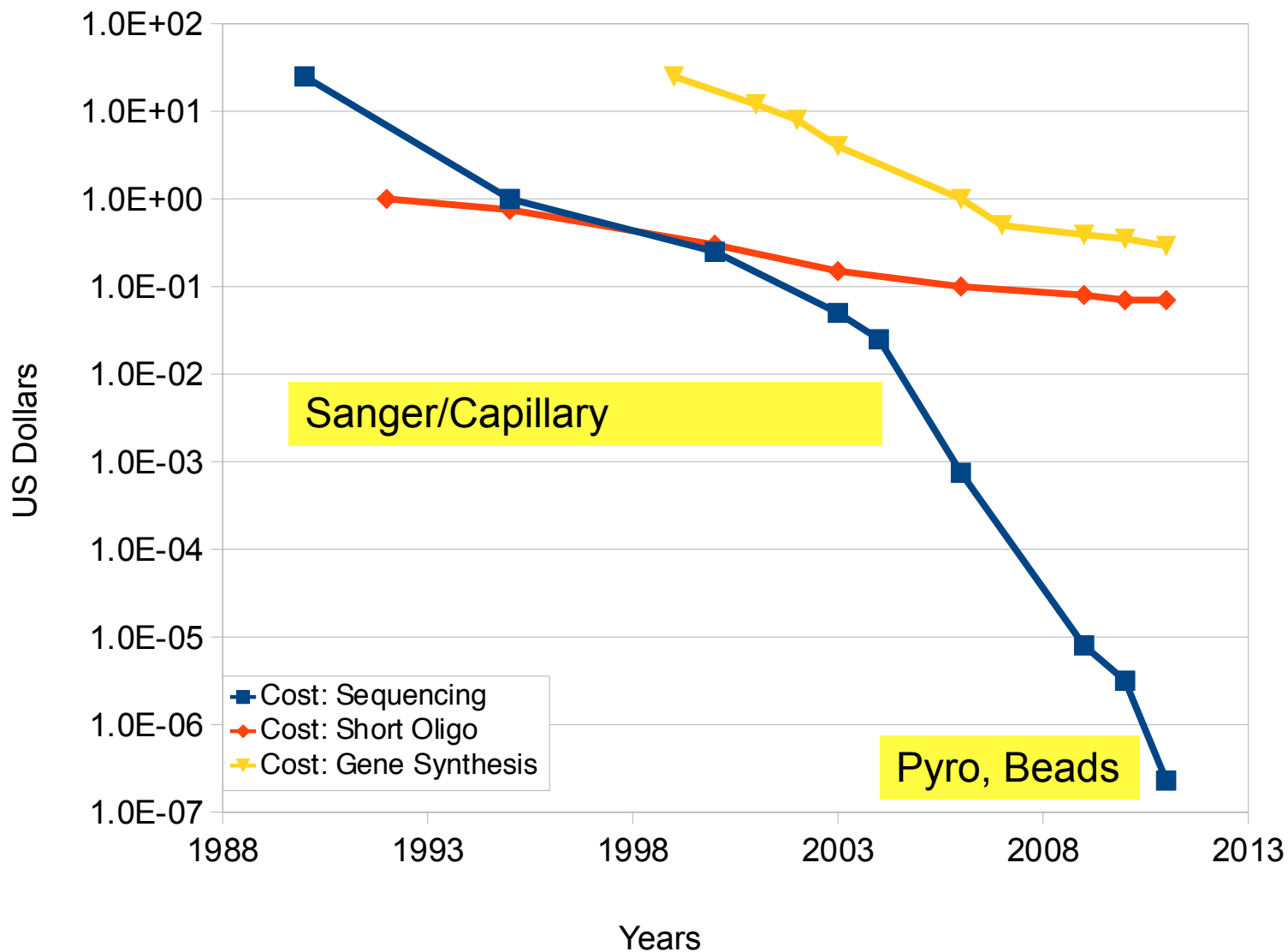
**Potentially very different than biology.**



# Cost c. 2011

## Cost Per Base of DNA Sequencing and Synthesis

Rob Carlson, June 2011, [www.synthesis.cc](http://www.synthesis.cc)







# The Future?

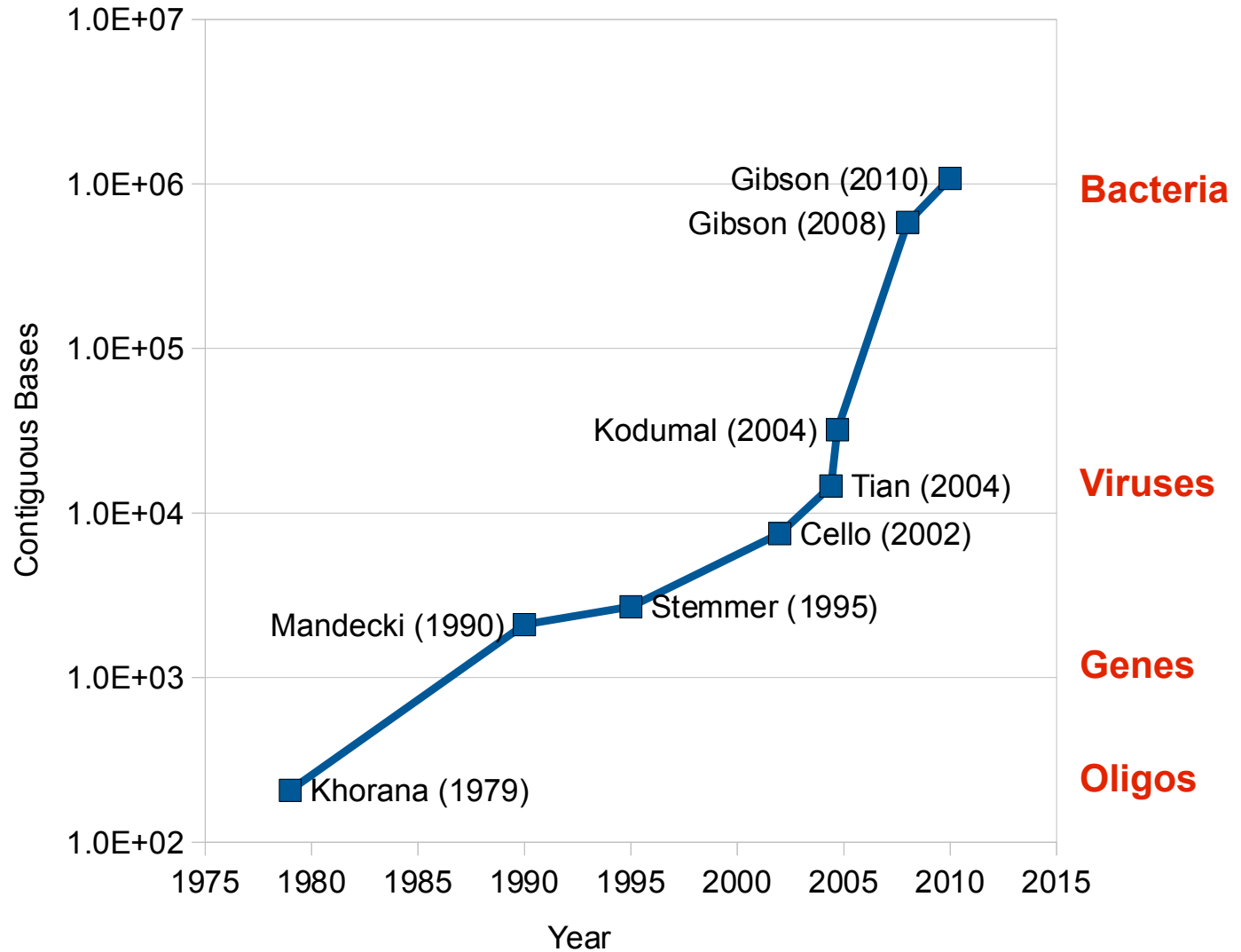


Oxford Nanopore

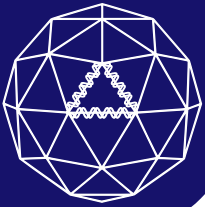


# Constructing Genes and Genomes

## Longest Published sDNA



Sources: see <http://www.synthesis.cc/2010/05/booting-up-a-synthetic-genome-1.html>



# “Synthetic Cells”

“What we are doing with the synthetic chromosome is going to be the design process of the future.”

J. Craig Venter  
*New York Times*, 24 January 2008.





# Synthetic Biology: Geographic Distribution iGEM 2011 Competitors



Americas

Europe

Asia



# Synthetic Biology: Geographic Distribution

## iGEM 2011 Competitors

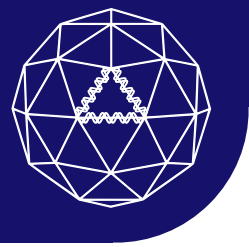
- 2005: Produced numerous papers.
- 2006: First-, second-year university students built systems with ~20 parts.
- 2007: ~400 students from ~60 schools. Bio-energy makes first appearance; all parts in public domain.
- 2008: ~1200 students (825@MIT), 77 presentations. Synthetic vaccines, hacked pro-biotics.
- 2009: ~1200 students @MIT, 110 presentations. More fuels, manufacturing, bio-pixels.
- 2010: ~1500 students, 128 presentations. Manufacturing, bio-nano, Slovenia wins again.
- 2011: ~2000 students, 170 teams. 3 Regional semi-finals. Complete design and real-world applications emerge.

Americas

Europe

Asia





# Synthetic Biology: Geographic Distribution

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Americas

Europe

Asia

- 2011 Grand Prize Winning team from University of Washington used FoldIt to design gluten dehydrogenase that works ~**800X better** than an enzyme currently in clinical trials.
- Also demonstrated first even and odd chain alkane synthesis in E. coli; direct diesel synthesis .





## **Where Should We Look For Innovation?**



# Examples of Small Organization Inventions: This is Where the Economy Starts

Source: Small Business Administration

Air Conditioning  
Air Passenger Service  
Airplane  
Articulated Tractor  
Chassis  
Assembly Line  
Audio Tape Recorder  
Bakelite  
Biomagnetic Imaging  
Biosynthetic Insulin  
Catalytic Petroleum  
Cracking  
Cellophane  
Artificial Skin  
Computerized Blood  
Pressure Controller  
Continuous Casting  
Cotton Picker  
Defibrillator  
DNA Fingerprinting  
Double-Knit Fabric  
Electronic Spreadsheet  
Freewing Aircraft  
FM Radio  
Front-End Loader

Geodesic Dome  
Gyrocompass  
Heart Valve  
Heat Sensor  
Helicopter  
High Resolution CAT  
Scanner  
High Resolution Digital  
X-Ray  
Human Growth Hormone  
Hydraulic Brake  
Integrated Circuit  
Kidney Stone Laser  
Large Computer  
Link Trainer  
Microprocessor  
Microscope  
NMR Scanner  
Optical Scanner  
Oral Contraceptives  
Outboard Engine  
Overnight National Delivery  
Pacemaker  
Personal Computer  
Photo Typesetting

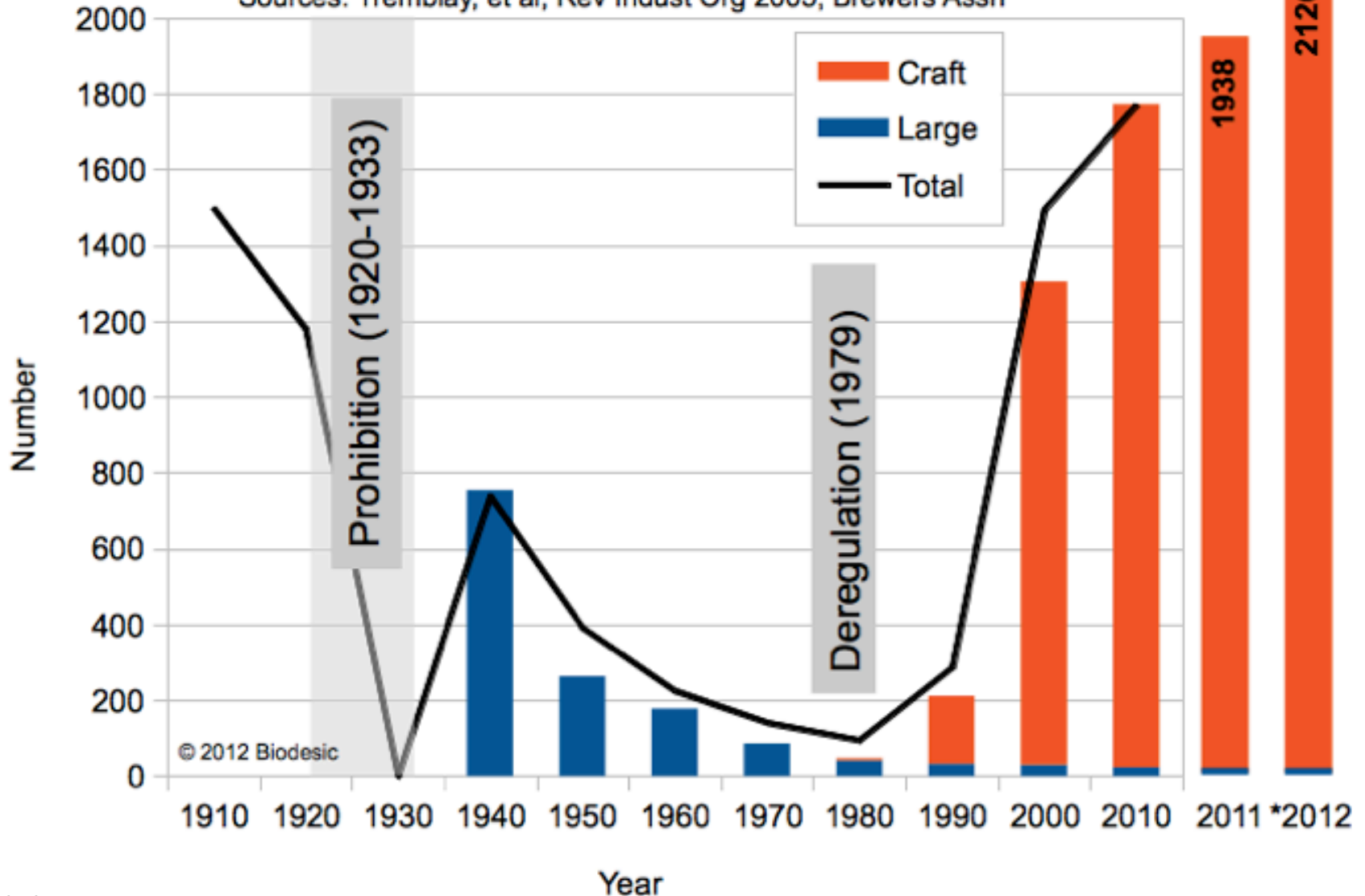
Polaroid Camera  
Portable Computer  
Prestressed Concrete  
Prefabricated Housing  
Pressure Sensitive Tape  
Programmable Computer  
Quick-Frozen Food  
Reading Machine  
Rotary Oil Drilling Bit  
Safety Razor  
Six-Axis Robot Arm  
Soft Contact Lens  
Solid Fuel Rocket Engine  
Stereoscopic Map Scanner  
Strain Gauge  
Strobe Lights  
Supercomputer  
Two-Armed Mobile Robot  
Vacuum Tube  
Variable Output Transformer  
Vascular Lesion Laser  
Xerography  
X-Ray  
X-Ray Telescope  
Zipper



# Micro-Brewing the Bioeconomy

## US Brewery Count

Sources: Tremblay, et al, Rev Indust Org 2005; Brewers Assn





# Micro-Brewing the Bioeconomy

## US Brewery Count

Sources: Tremblay, et al, Rev Indust Org 2005; Brewers Assn

2000

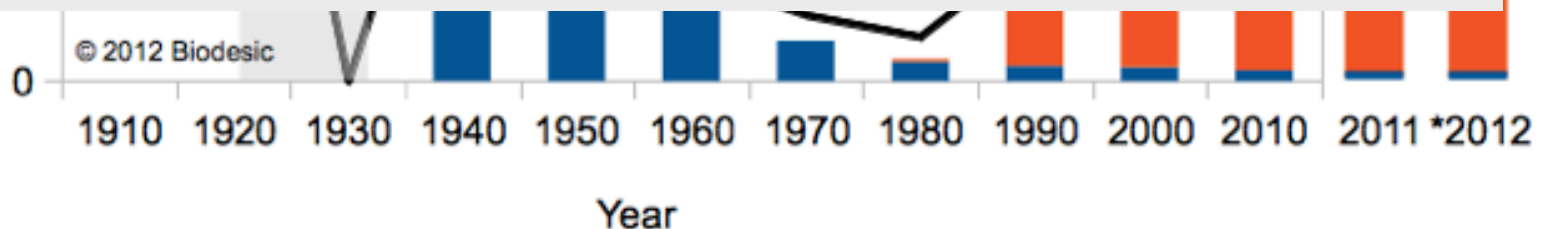
26

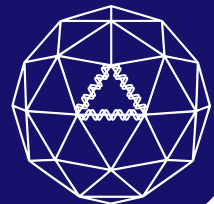
### Conclusions:

1. Low or no barrier to entry: Small-scale, distributed biological production can emerge and compete against an installed large-scale infrastructure base.
2. Small producers can command a premium in a commodity marketplace -- i.e., can receive a disproportionate share of revenues.

### Hypothesis:

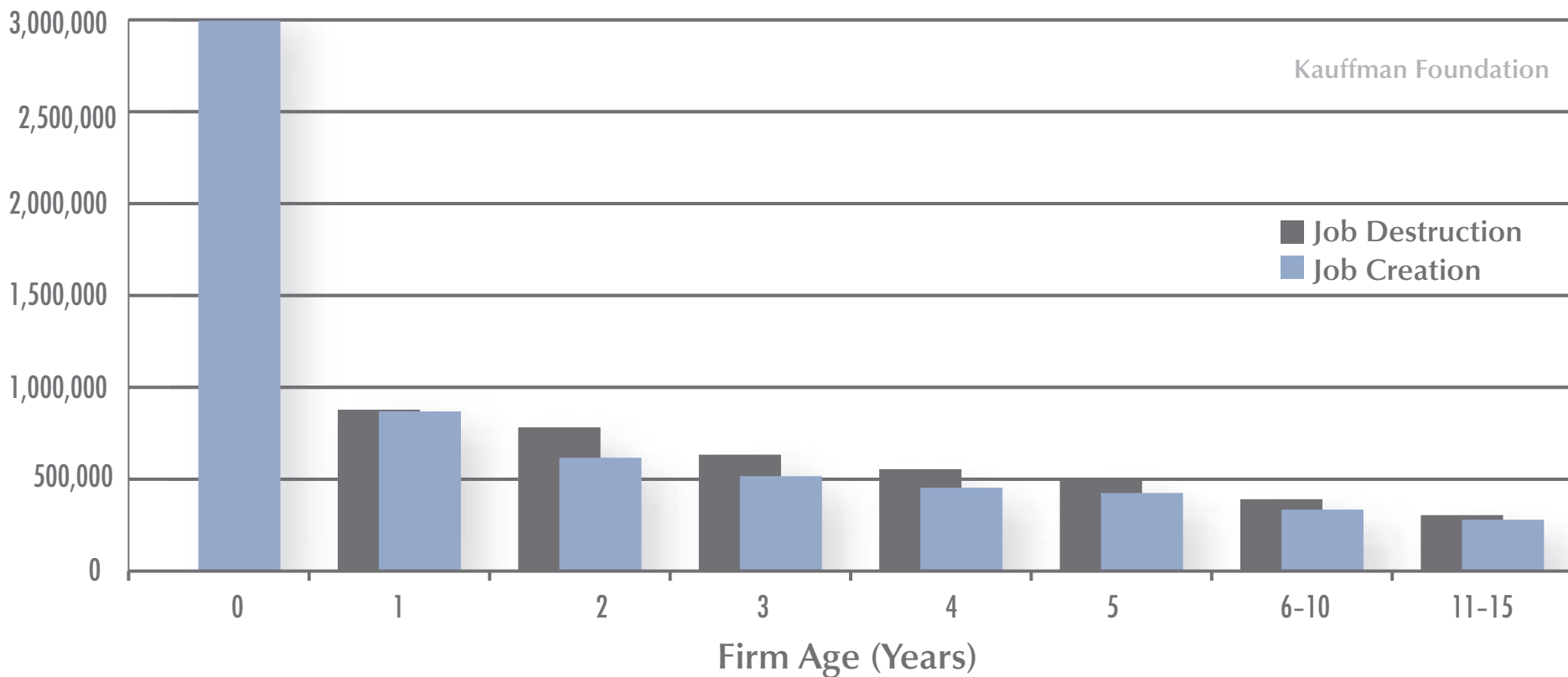
Distributed biological manufacturing will be even more viable in markets that are higher value (not commodities).





# Start-Ups Are Responsible for 100% of Net U.S. Job Creation

Figure 4: Job Creation and Loss by Firm Age  
(Average per year, by year-group, 1992–2006)



Source: Business Dynamics Statistics, Tim Kane



# (Synthetic) Biology@Home

**WIRED**

MAGAZINE

**Issue 13.05** - May  
2005

**Splice It Yourself**

**Who needs a geneticist? Build  
your own DNA lab**

By Rob Carlson

**The era of** garage biology is upon  
us. Want to participate? Take a  
moment to buy yourself a  
molecular biology lab on eBay...



We can think of this as a threat, an opportunity, or even as a necessity.





# My Garage Lab (c.2005) (Fashion is Important)



Credit: S.L. Keller

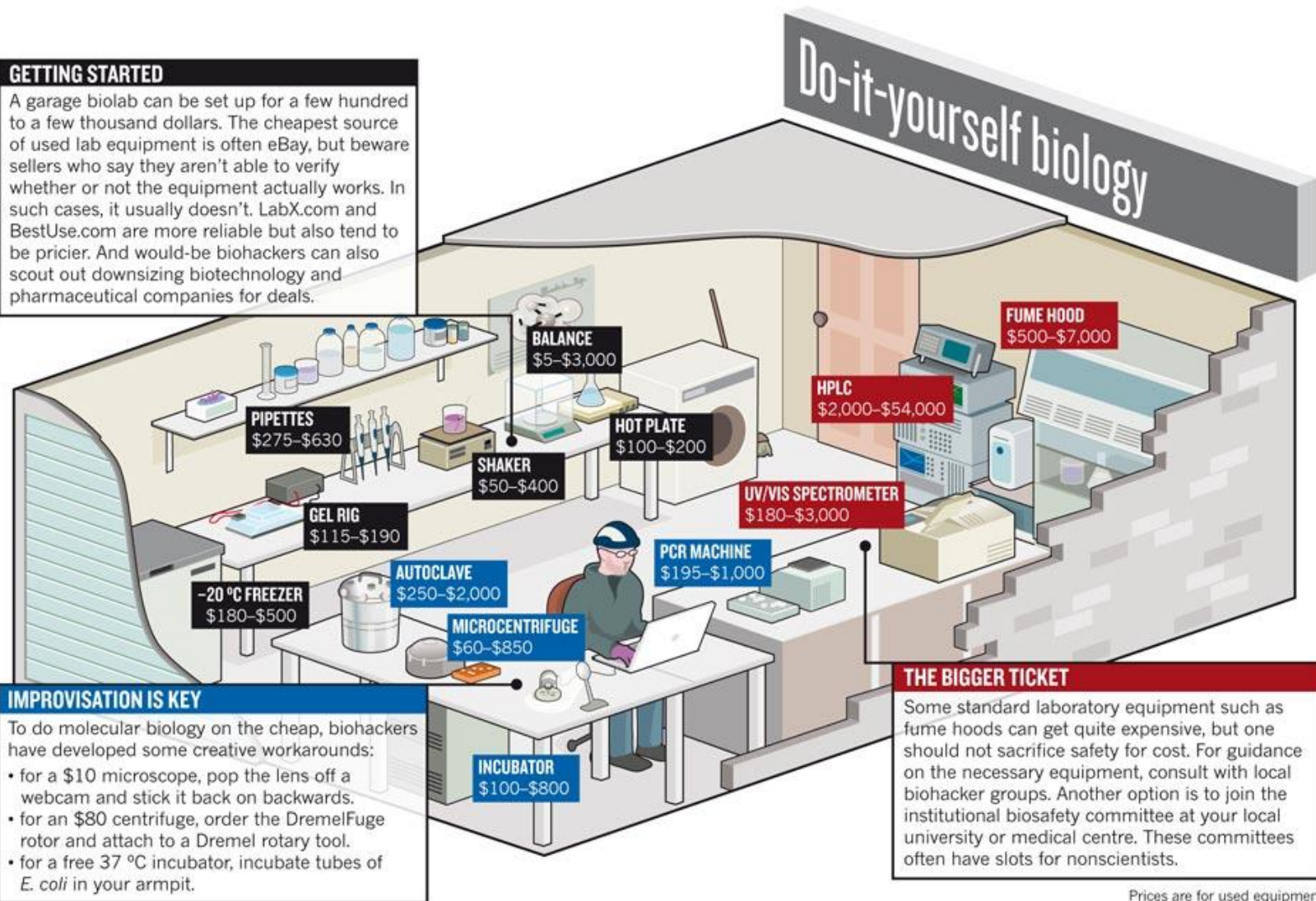


# The Sims: Garage Biology

NATURE | VOL 467 | 7 OCTOBER 2010

## GETTING STARTED

A garage biolab can be set up for a few hundred to a few thousand dollars. The cheapest source of used lab equipment is often eBay, but beware sellers who say they aren't able to verify whether or not the equipment actually works. In such cases, it usually doesn't. LabX.com and BestUse.com are more reliable but also tend to be pricier. And would-be biohackers can also scout out downsizing biotechnology and pharmaceutical companies for deals.



## IMPROVISATION IS KEY

To do molecular biology on the cheap, biohackers have developed some creative workarounds:

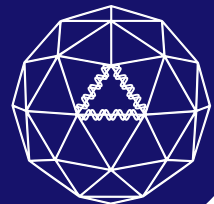
- for a \$10 microscope, pop the lens off a webcam and stick it back on backwards.
- for an \$80 centrifuge, order the DremelFuge rotor and attach to a Dremel rotary tool.
- for a free 37 °C incubator, incubate tubes of *E. coli* in your armpit.

## THE BIGGER TICKET

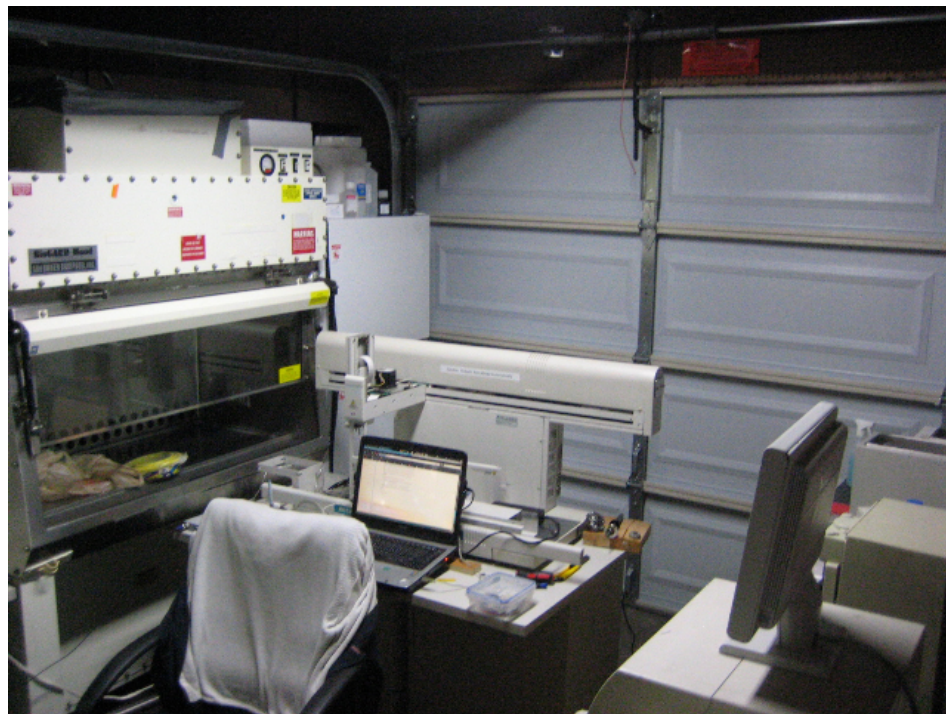
Some standard laboratory equipment such as fume hoods can get quite expensive, but one should not sacrifice safety for cost. For guidance on the necessary equipment, consult with local biohacker groups. Another option is to join the institutional biosafety committee at your local university or medical centre. These committees often have slots for nonscientists.

Prices are for used equipment





# Garage Biology is Somewhere, Anywhere



Garage lab, undisclosed location, CA (c.2010).  
Cell culture and anti-cancer compound screening.



# Europe Joins the Garage Bio Party



**Cathal Garvey**  
@onetruecathal

 Follow



You can grow 20mg of recombinant protein in a 50ml reaction with some effort, overnight. That's \$1.1M worth of EcoRI. **#what #synbio**

4

RETWEETS

1

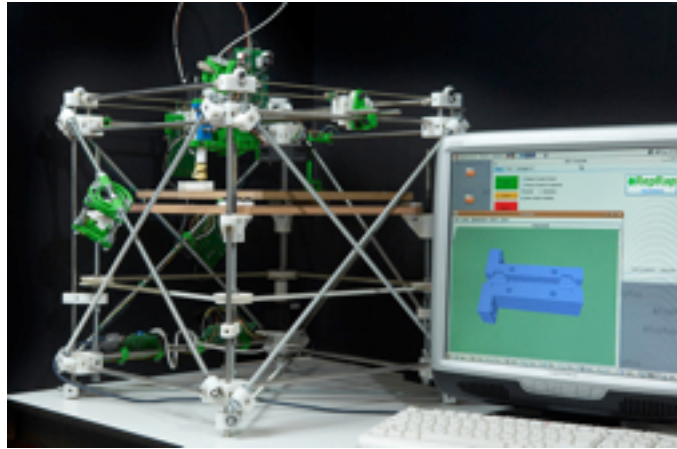
FAVORITE



6:55 AM - 28 Feb 12 via Hotot · Embed this Tweet

 Reply  Retweet  Favorite

# Distributed Innovation: “Innovation has gone public” - Bruce Perens

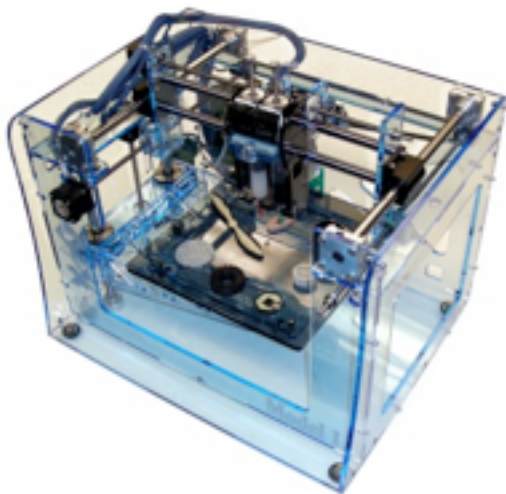


RepRap

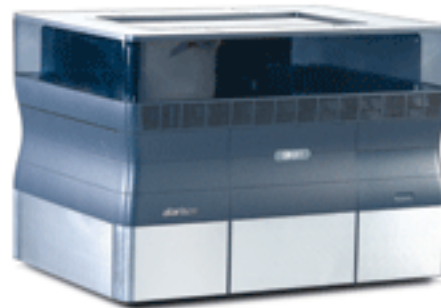


<http://ng.cba.mit.edu/dist/fab.pdf>

Fab Lab



Fab@Home



Objet Alaris™30



Graphtec CE5000



## **What About Safety and Security?**



# President of the United States: “Garage biology is good.”



## NATIONAL STRATEGY *for* COUNTERING BIOLOGICAL THREATS

National Security Council

NOVEMBER 2009



*“The beneficial nature of life science research is reflected in the widespread manner in which it occurs. From cutting-edge academic institutes, to industrial research centers, to private laboratories in basements and garages, progress is increasingly driven by innovation and open access to the insights and materials needed to advance individual initiatives.”*





# Unexpected Impacts of Policy on Proliferation

## Cocaine:

<http://blog.wired.com/27bstroke6/2009/01/new-law-harpoon.html>



Restricting access to commodities can create dedicated technology development efforts to meet supply:

- ➔ “Narco-subs”
- Cost of Construction: \$.5-2 million.
- Cargo: ~\$1 billion in cocaine.
- Now moved on to fully submersible

## Meth:

*“...Marked success in decreasing domestic methamphetamine production through law enforcement pressure and strong precursor chemical sales restrictions has enabled Mexican DTOs to rapidly expand their control over methamphetamine distribution.”*

<http://www.usdoj.gov/dea/concern/18862/meth.htm>

Increased enforcement efforts have created a larger, blacker market that is *“[M]ore difficult for local law enforcement agencies to identify, investigate, and dismantle because [it is] typically much more organized and experienced than local independent producers and distributors.”*

“Methamphetamine Strategic Findings”:

<http://www.usdoj.gov/dea/concern/18862>





# Safety in the stalls of Akihabara: Maximize Knowledge, Skills, Awareness





# Reading and Thanks



## **Biology is Technology:**

**The Promise, Peril, and New Business of Engineering Life**

Robert Carlson

Harvard University Press, 2010.

PROSE Award for Best Engineering and Technology Book of 2010

Best Books of 2010, *The Economist*

Best Books of 2010, *Foreign Policy*

Thanks to: Rik Wehbring, James Newcomb, Stephen Aldrich, Jay Keasling, Drew Endy, Roger Brent, Sydney Brenner, Freeman Dyson, Stewart Brand, Kevin Kelly, John Mulligan, Richard Danzig, Dave Franz, Sarah Keller and Pascale Carlson.





Fin

